# SolarWinds Customers Optimize Costs With Our IT Operations Capabilities

SolarWinds customers reduce costs and improve optimization across their IT operations environments. Wherever you're challenged today (reducing CapEx, OpEx, or doing more with fewer people), SolarWinds can help. Here are examples of cost benefits our customers have received.

## MINIMIZE HARDWARE COSTS WITH VISIBILITY

SolarWinds solutions help customers reduce hardware costs with detailed visibility into sprawl, resource utilization, and capacity planning.

" In one application, where only 100 concurrent sessions were freezing the server, it allows us to go to 450 without any change to the hardware, **cost savings on hardware as well as SQL and Windows licensing**.

– IT Manager, Environmental Services Company

" We have r**educed resources being consumed** by using the over-provisioning reporting.

– Cloud Senior Engineer, Creditsafe

" NetPath helped us by figuring out we didn't need 10G links to Amazon, and that **our main 1g pipe was enough** for the next few years, saving multiple thousands of dollars a year. "

– IT Pro, Internet Company

" We are able to plan ahead for storage expansion. This allows us to decide what we need and **hold out for special discounts** instead of needing to purchase right away. "
– Server Administrator, Vast Broadband

## REDUCE OPERATIONAL COSTS WITH MONITORING

SolarWinds helps organizations reduce tool sprawl, mean time to innocence (MTTI/ finger-pointing between silos), outages, and mean time to resolution (MTTR).

With an integrated and comprehensive monitoring solution, SolarWinds customers have been able to remove an average of three tools, reduce IT incidents by 22%, and reduce MTTR by 23%, on average.

> " Marrying multiple monitoring tools under one suite to have them in a single pane of glass as well as tool integration into each other is one of the main points of why our company, as well as my previous employment, went with SolarWinds products. "
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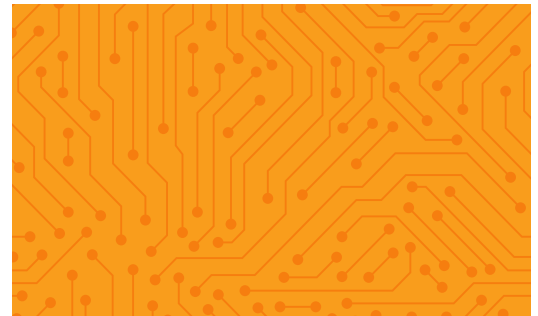> – Information Security Engineer, Veterans United Home Loans

> " We have seen **20% less outages** since using SolarWinds since we have proactive alerting. "
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> – Infrastructure Manager, Vizient, Inc.

> " Now the NOC can immediately know when a failure happens and start the protocol reducing the response time from 1 hour to 5 mins. "
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> – Planning Engineer, Millicom

## DO MORE WITH YOUR EXISTING STAFF

SolarWinds helps IT operations teams automate routine, often error-prone, and manual tasks, so organizations can focus on projects designed to make a bigger impact to the business.

> Total requests to DBA team dropped several hundred percent after the rollout of the tool. Since the tool works so well, developers/managers/admins are requested to FIRST analyze by themselves, and only after their inability to identify or resolve the problem, promote to the DBA team.
>
> – System Administrator/Programmer, Indiana University

> It has saved hundreds of hours of staff time in troubleshooting outages and performance issues over the past 4 years.
>
> – IT Director, Government Administration Company

> Having a single tool has made administrative functions much easier—compared to having to go in and manage multiple different tools in order to gather the information, this lets our organization leverage the service desk, increasing the value of our lowest cost resources, and reducing the need to escalate to more expensive engineers, in order to troubleshoot or identify problems.
>
> – IT Manager, Mining and Metals Company

> Increases productivity by pinpointing most account lockouts, allowing our helpdesk team to focus on other incoming issues.
>
> – IT Engineer, Electronic Manufacturing Company

To get more details on how SolarWinds solutions can benefit your organization, contact us or learn more at solarwinds.com/solutions/it-cost-optimization-solutions.

**SERVICE MANAGEMENT**

**APPLICATION PERFORMANCE MANAGEMENT**

**DATABASE PERFORMANCE MANAGEMENT**

**INFRASTRUCTURE MANAGEMENT**

**NETWORK MANAGEMENT**

**IT SECURITY**